



News Release

FOR IMMEDIATE RELEASE

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Elizabeth River Crossings Named Virginia DBE Prime Consultant of the Year

Portsmouth, Va. – Elizabeth River Crossings (ERC) was recently named **Prime Consultant of the Year** by the Virginia Disadvantaged Business Enterprise (DBE), a U.S. Department of Transportation program established to ensure that firms owned by minorities, women and other socially and economically disadvantaged persons have an equal opportunity to participate in federally assisted projects.

ERC received this award for their excellence in upholding the requirements of the DBE Program and having a demonstrated track record of utilizing and partnering with DBE firms to participate in VDOT contracts as subcontractors.

My Lan Tran, executive director of the Asian American Business Assistance, stated that

“ERC has created new jobs and opportunities for our members – upholding their exemplary commitment to the economic growth of highly diverse and often underutilized DBE firms who typically encounter real barriers that challenge their sustainability as a business.”

ERC is required to meet an annual small business participation goal of 25%. In 2018, ERC well surpassed that goal, with 43% of its annual capital expenditure budget going toward small business; 85% of which were contractors in Hampton Roads.

“For us as a company, we’re committed to supporting small business, specifically in Hampton Roads, and that means going beyond what’s required, which we’re excited about,” said David Sullivan, director of revenue.

If you are a DBE-certified firm interested in subcontracting opportunities with Elizabeth River Crossings, please email procurement@DriveERT.com.

Elizabeth River Crossings (ERC), officially Elizabeth River Crossings OpCo, LLC, is a limited liability company created by subsidiaries of Skanska AB and Macquarie Group. ERC’s sole purpose is to finance, deliver, operate and maintain the Elizabeth River Crossings facilities which include the Downtown and Midtown Tunnels and the MLK Freeway extension, as part of a 58-year public-private partnership (PPP or P3) with the Virginia Department of Transportation. ERC also provides incident response for the West Norfolk and Berkley Bridges, although operations of these bridges remain with VDOT.



Sandra Norman, VDOT Civil Rights Division Administrator (left), Scott Schlossberg, ERC Procurement Manager (center), Queen Crittendon, VDOT Civil Rights Manager (right)

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